

# JOB POSTING Teleservices Agent

Position:	Teleservices Agent	Status:	Non-Exempt
Department:	Marketing	Full/Part Time:	Part-Time
Reports To:	Teleservices Manager	Start Date:	Mon. April 22, 2024
To Apply:	Click Here To Apply	Deadline to Apply:	Applications being accepted until all positions are filled

**Milwaukee Repertory Theater**, a LORT theater located in the heart of Wisconsin's largest metropolitan area, is currently seeking applicants for the position of **Teleservices Agent**.

Our mission is to ignite Positive Changes in the cultural, social, and economic vitality of our community by creating world-class theater experiences that entertain, provoke, and inspire meaningful dialogue among an audience representative of Milwaukee's rich diversity. *It is important that our hiring practices reflect this commitment to diversity and we strongly encourage applications from members of underrepresented groups.* 

Are you a people person? Are you a Teacher, Actor, Musician, or Artist in our community? Do you believe in making a difference in the Milwaukee community? Do you love Sales and talking about The Arts? Then YOU should Join and enjoy working alongside our part-time team working in our theater setting.

<u>As an **Incentive for Producing Sales**</u> you will have the opportunity to see all our plays, **E**arn commission and to also **e**arn bonus's weekly. Compensation includes base hourly pay, plus commission & bonuses.

## **Duties and Responsibilities include:**

- Professionalism in the work place ie: honesty, integrity and **<u>timeliness</u>** is Highly Valued.
- Comfortable holding phone conversations making Subscription Sales pitches & Donation asks
- Articulation and ability to communicate eloquently & intelligently is valued. A refined set of verbal skills using a command of language in Sales techniques is a *PLUS*
- Efficiently placing multiple outbound calls to patrons per hour & logging their responses
- Closing Subscription sales daily and weekly for production expected

### **Qualifications:**

- Have availability to work a schedule during typical call hours, you will be guaranteed a schedule of 20+ hours per week:
  - Monday-Thursdays: 4pm-9pm
  - o Fridays: 10am-2pm
  - (some) Saturdays: 9am-1pm
- Sales/fundraising experience is a plus
- Appreciation for theater and the arts

*Compensation:* This position pays an hourly base wage of \$10.50 plus commission and bonuses.

### To Apply: Fill out an online application (it takes less than 3 minutes!)

Deadline:

**ASAP** - Applications will be accepted on a rolling basis until the positions are filled.

All applications must be submitted through the online portal. Any candidate who requires accommodations to submit an online application should contact <a href="mailto:limerwin@milwaukeerep.com">limerwin@milwaukeerep.com</a>

### Submit Application Materials Online

Milwaukee Repertory Theater is committed to creating a culturally diverse environment and is proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, gender identity or expression, sexual orientation, marital status, national origin, genetics, disability, age, or veteran status

Additionally, any physical demands described are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.